

## Quick Reference Guide for Sales Reps

Waterproofing: Products	Strengths	Limitations
CCW MiraDRI 860/861	<ul style="list-style-type: none"> <li>+ Most common waterproofing system</li> <li>+ Requires only 2 accessories</li> <li>+ Can be used on almost any job</li> </ul>	<ul style="list-style-type: none"> <li>- Cannot be used on blind-side applications</li> <li>- System has a limited warranty</li> <li>- Slower application than liquid systems</li> </ul>
CCW-525	<ul style="list-style-type: none"> <li>+ Good on small jobs</li> <li>+ Good for Do-It-Yourselfers</li> <li>+ Excellent around multiple penetrations</li> <li>+ Requires a minimum amount of detailing</li> </ul>	<ul style="list-style-type: none"> <li>- Does not mix well with other systems</li> <li>- Concrete must be cured 28 days prior to application</li> <li>- Application temperature must be greater than 40F°</li> <li>- System has a limited warranty</li> </ul>
Barricoat	<ul style="list-style-type: none"> <li>+ Fast application</li> <li>+ Low labor costs</li> <li>+ Requires a minimum amount of detailing</li> </ul>	<ul style="list-style-type: none"> <li>- Requires a system specific spray rig</li> <li>- Extra detailing required for bug holes and/or voids</li> <li>- System has a limited warranty</li> </ul>
CCW-500R & Vapor Lock	<ul style="list-style-type: none"> <li>+ Best system on horizontal applications</li> </ul>	<ul style="list-style-type: none"> <li>- Poor choice on vertical applications</li> <li>- Requires kettle for application</li> <li>- Installation requires experienced applicators</li> </ul>
CCW MiraCLAY	<ul style="list-style-type: none"> <li>+ Ideal for blind-side waterproofing</li> <li>+ Suitable for applications with a constant water head</li> </ul>	<ul style="list-style-type: none"> <li>- Installation is labor intensive</li> <li>- Backfill must be compressed</li> <li>- Limited usage in salt rich/contaminated sites</li> </ul>
Sure-Seal EPDM	<ul style="list-style-type: none"> <li>+ Tolerant of UV exposure</li> </ul>	<ul style="list-style-type: none"> <li>- Installation requires experienced applicators</li> <li>- Installation is labor intensive</li> </ul>
Sure-Seal Butyl	<ul style="list-style-type: none"> <li>+ Ideal for railroad bridge applications</li> </ul>	<ul style="list-style-type: none"> <li>- Installation requires experienced applicators</li> <li>- Installation is labor intensive</li> </ul>
<b>Roofing Underlayments</b>	<b>Strengths</b>	<b>Limitations</b>
WIP 100	<ul style="list-style-type: none"> <li>+ Value engineered option (w/granules)</li> </ul>	<ul style="list-style-type: none"> <li>- Limited elongation</li> <li>- Can NOT be used in metal roof applications</li> </ul>
WIP 200	<ul style="list-style-type: none"> <li>+ Value engineered version of original</li> </ul>	<ul style="list-style-type: none"> <li>- Limited elongation</li> <li>- Can NOT be used in metal roof applications</li> </ul>
WIP 400	<ul style="list-style-type: none"> <li>+ Premium Grade System</li> <li>+ Non-Skid Surface</li> </ul>	<ul style="list-style-type: none"> <li>- Can NOT be used in metal roof applications</li> </ul>
WIP 300HT	<ul style="list-style-type: none"> <li>+ Value engineered option for Metal Roofs</li> <li>+ 4-mil polyethylene film</li> </ul>	
WIP 403HR	<ul style="list-style-type: none"> <li>+ Premium Grade System</li> <li>+ 6-mil polyethylene film</li> <li>+ Butyl-rubber based adhesive</li> </ul>	
<b>Drainage Composites</b>	<b>Strengths</b>	<b>Limitations</b>
MiraDRAIN 6000 / 6200	<ul style="list-style-type: none"> <li>+ Vertical wall applications</li> <li>+ 6200 has plastic film backing to prevent “die-cutting” of waterproofing membrane</li> </ul>	
MiraDRAIN 9000 / 9900	<ul style="list-style-type: none"> <li>+ Horizontal applications</li> <li>+ 9900 provides very high compression strength</li> </ul>	
MiraDRAIN 5000	<ul style="list-style-type: none"> <li>+ Well suited as a Trench Drain (ditch applications)</li> </ul>	
MiraDRAIN GR 9200	<ul style="list-style-type: none"> <li>+ Specialty system, designed specifically for Green Roof applications</li> </ul>	